

U.S. General Services Administration

Rural Education Achievement Program SAM.gov - Registration and Validation Salomeh Ghorbani Director, Outreach and Stakeholder Engagement **Integrated Award Environment** March 28, 2024



Agenda

- Entity Registration Getting Started
- Registration and Validation Tips
- Getting Help with SAM.gov







Who Should Register an Entity?

Entity registration in SAM.gov is the process to make your organization **eligible** to bid on U.S. federal contracts and apply for federal grants.

If you want to bid on or apply for federal awards **directly** with the U.S. government, you need to complete and maintain an active registration.



Entity registration requires a lot of information about your organization.

The person registering should be an employee, officer, or board member of your organization.

They should have:

- Knowledge of your organizational structure
- Authorization to access financial, legal, and tax information
- Ability to answer questions about your organization's products or services, or be able to get this information from others in your organization



What Do I Need to Register an Entity?

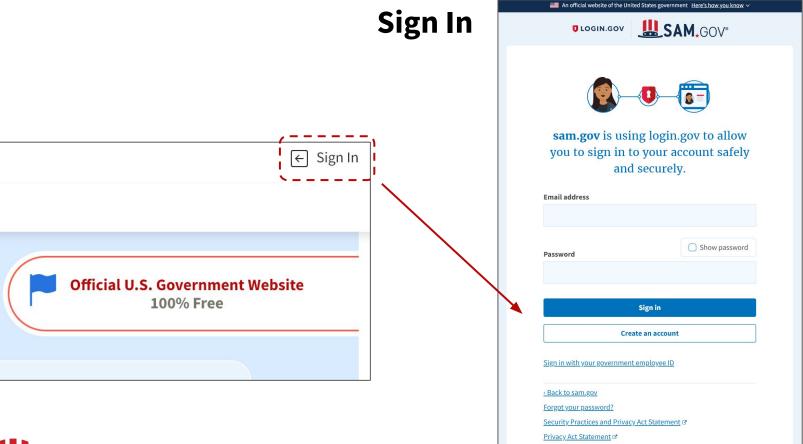


- Decide who will complete the registration. They will be the first entity administrator and are the only administrator until they assign the administrator role to others.
- Identify at **least one other person** to give administrator access to the registration. You can have as many people as you want as administrators. Get SAM.gov user accounts for each individual who needs access to the registration. Each person must have their own user account. Accounts cannot be shared.
- Review the <u>Entity Registration Checklist</u> and other guides. It shows the questions you must answer in your registration and the documents that may be required to validate your entity. Get the checklist at FSD.gov or go to the URL below.

Registration Checklist



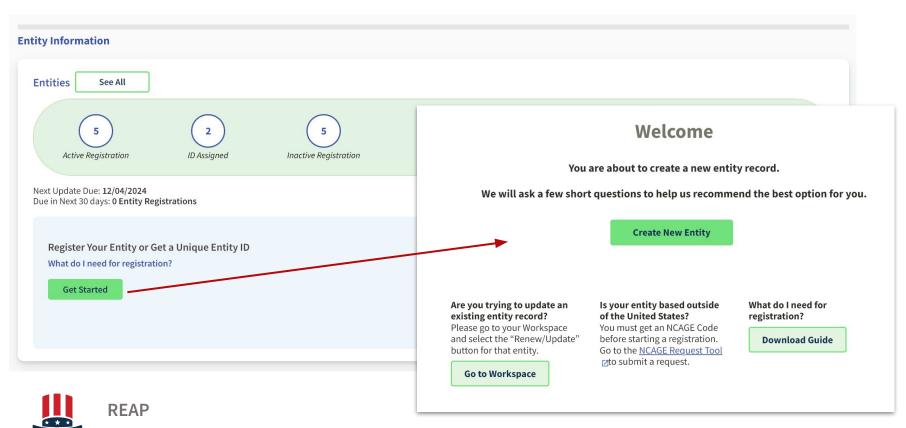
https://www.fsd.gov/gsafsd_sp?id=kb_article_view&sysparm_article=KB0039524



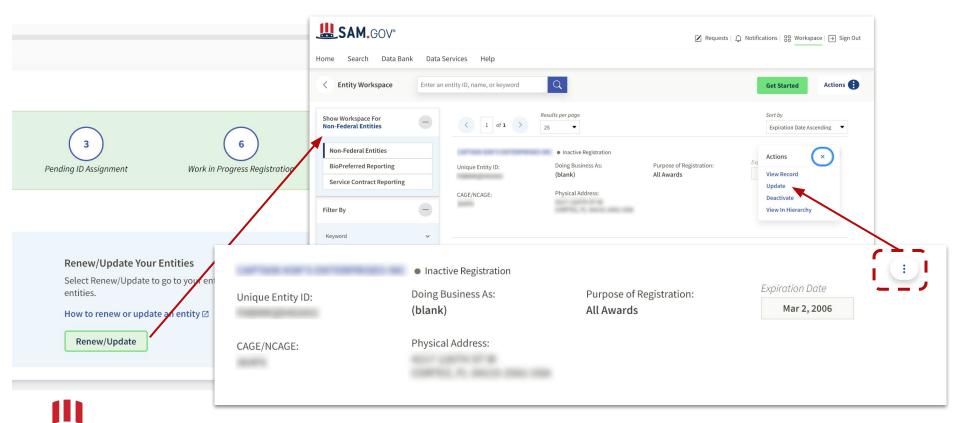


REAP

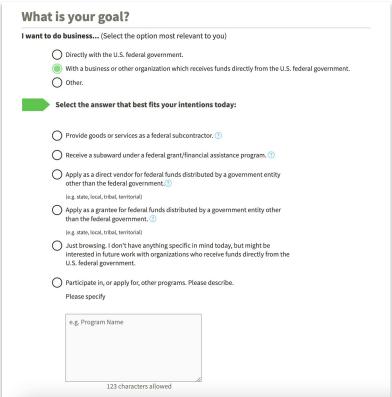
Workspace: Create New Entity

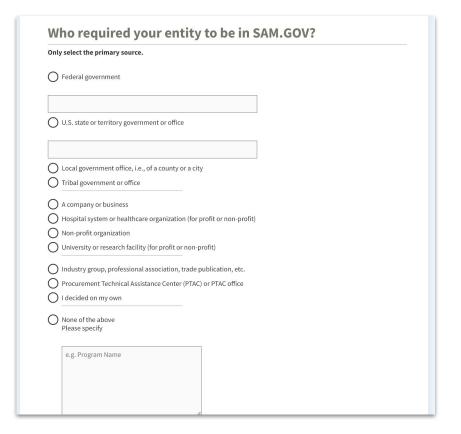


Workspace: Renew or Update Entity



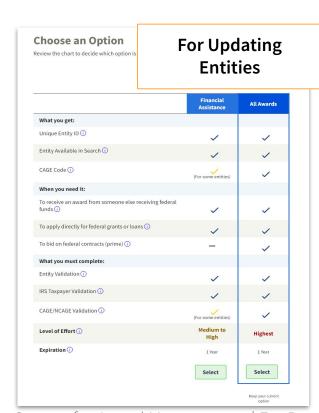
Entity Questionnaire

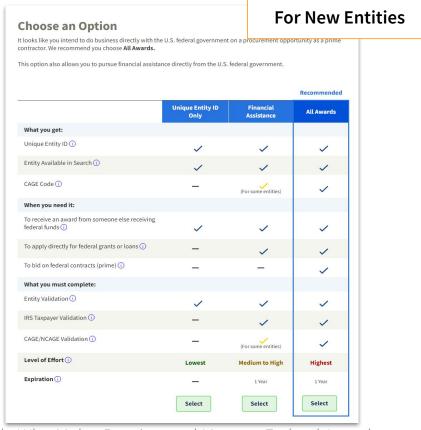






Purpose of Registration Table

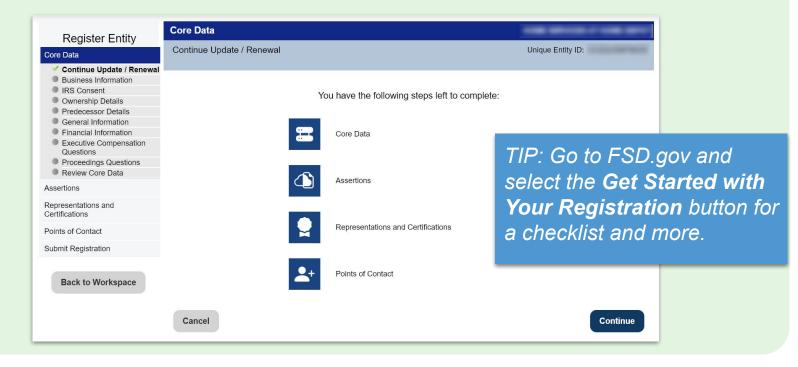








Registration











Start updates and renewals early

Entity Administrators receive emails about registration expiration and submission. You get emails when a registration:

- Will expire in 60 days, 30 days, and 15 days.
- Has expired on the date of expiration.
- Has been submitted successfully for review.
- Is active.

If you need to change your entity name or address on your registration, **start early**.

While validation takes on average **3-5 business days**, it can take longer if there are complications. The IRS verifies your taxpayer information, which can take **1-2 business days**. If you are getting a CAGE code, it can take **10-15 business days** for DLA to process a request.





Use the **Check Entity Status** tool on the SAM.gov homepage.



Check Entity Status This tool allows you to check the status of your entity.	More About the Entity Status Tracker
Search by Unique Entity ID/CAGE Search entities pending Unique Entity ID assignment	+ Getting Started with Registration
Unique Entity ID CAGE Code	+ Entity Status Guide
×	+ Legend
Reset Search	What if my entity fails TIN validation?
	+ What if my entity fails CAGE validation?
Entity Information	+ More Help
 Active Registration Unique Entity ID Your registration was activated on 2023-12-06. It expires on 2024-11-20, which is one year after you submitted it for processing. To update or renew your registration, begin from your Entities Workspace. 	You must sign in to SAM.gov and have a role with the entity to use the tool.
Validate Entity Completed	Submit Processing Active Completed Completed Completed





Assign more than one Entity Administrator

SAM.gov grants the Entity Administrator role to the first user to register a non-federal entity in SAM.gov. With the Entity Administrator role, you have all privileges to manage your entity registration.

You can **invite or assign other people** in your organization to be an Entity Administrator. There are **no limits** to how many people can be administrators.

The points of contact you list on your registration **are not** automatically granted the Entity Administrator role. You must assign the role to anyone in your organization who needs it.

How can I become the new administrator for our entity registration? https://www.fsd.gov/gsafsd_sp?id=kb_article_view&sysparm_article=KB0016652





What to do if no one has the Entity Administrator role

The Federal Service Desk, FSD.gov, can help you establish a new Entity Administrator.

Go to FSD.gov and select the **Become an Entity Administrator** button on the homepage. Use the **letter template** provided. Follow the instructions to complete and submit your letter.

The FSD sends you an email once the letter review is complete, advising if you are approved or rejected and if corrections are required.

Entities based outside the United State **are not required** to notarize the letter.

Don't get stuck in this long process. Make sure you assign more than one person the Entity Administrator role to your registration!





The **Government Business Point of Contact** must respond to emails from DLA requesting additional information within three business days.

- This is one of the required POCs you enter when registering in SAM.gov. This POC may not be the person who manages and submitted the registration in SAM.gov.
- If a submitted registration fails at DLA CAGE it is returned to "Work In Progress
 Registration" status. DLA CAGE will not be able to process any CAGE updates or
 information unless the registration is resubmitted and back at DLA CAGE for processing.





IRS and DLA Verification

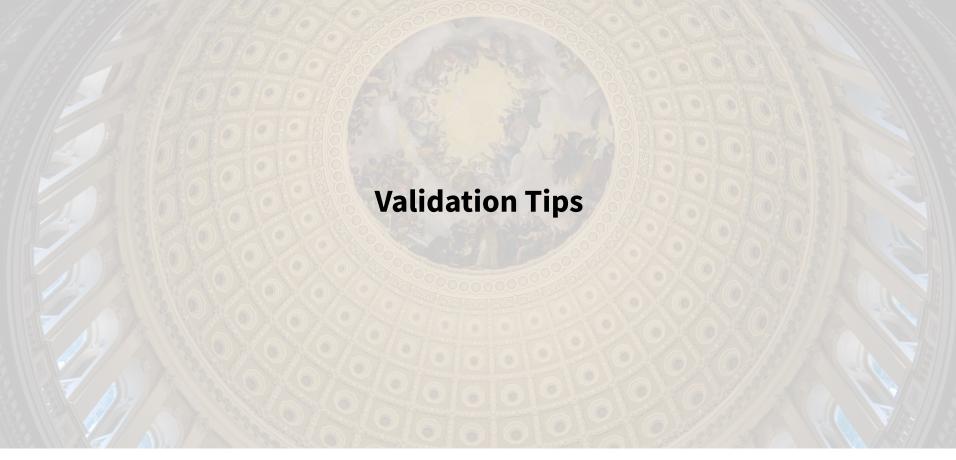
The IRS verifies your organization's TIN and taxpayer name.

- Your **taxpayer name** and **legal business name** may not be the same.
- The Taxpayer Name should be what is on your organization's most recent tax return.
- If you recently requested a new TIN, you may need to wait several business days for the IRS to update their records before you register in SAM.gov

The Defense Logistics Agency (DLA) verifies your CAGE code.

- DLA verifies your **legal business name** and **physical address** must match between SAM.gov and their sources.
- CAGE codes are assigned to entities registering to bid on government contracts (All Awards) and applying for grants from the Department of Defense (DOD).
- If you are registering for grants (Financial Assistance Awards) and you are not seeking DOD grants, you are not required to have a CAGE code.









Validation Tips

What can I do to quickly and successfully validate my entity?

If you are required to provide documents that prove your entity name, physical address, start year, or national identifier number, you should:

- **Use acceptable documents**. We have a list of what types of documents EVS accepts for validation on FSD.gov. The list is linked in several places on entity validation pages in SAM. gov too.
- Use documents that show the **same name and physical address as you entered** in SAM.gov.
- **Respond promptly to emails** from the Federal Service Desk about your validation case. Validation agents will reach out with questions and to notify you if your validation is approved or rejected. If they ask for more information and you do not respond within 5 business days, your case may close.





What documents can I use for validation?

Document Name	Must be Less Than 5 Years Old?	OK for Legal Business Name and Physical Address?	OK for Start Year and State of Incorporation? (must have date)
Articles of Incorporation / Organization / Formation (if stamped as filed with an authority)	NO	YES	YES
Bank Statements (redact information that isn't necessary for validation)	YES	YES	NO
Bylaws for your company (if stamped as filed with an authority)	NO	YES	YES
Certificate of Formation / Organization (if stamped as filed with an authority)	NO	YES	YES
City Business Tax Certificate	YES	YES	NO
Department of Treasury IRS letter assigning your EIN	NO	YES	YES
Department of Treasury IRS Tax Exemption Status Letter	YES	YES	NO
IRS Form 8822-B or Form 990 for address change (filed only)	NO	YES	NO
IRS Forms marked as received by the IRS or processed by a CPA or e-filing software (e.g. Form 1040 with schedule C for sole proprietors)	YES	YES	YES
IRS Forms 1099 if you are the recipient (not the filer)	YES	YES	NO
Secretary of State Certificate of Filing	NO	YES	YES
Screenshot/PDF file of your business profile in your state's online business registry or Secretary of State website (must be current registration and must include the registry URL)	Within last 12 months	YES	YES
Screenshots of other websites containing your business information, including but not limited to federal websites, SAM.gov, IRS.gov, dla.CAGE.mil, etc	N/A	NO	NO
Town charter, documentation from state governments for town existence; Governor's declarations; formal resolution from town council establishing office	NO	YES	YES
Utility Bills (water, gas, or electric only)	YES	YES	NO
W-9	N/A	NO	NO



Get a comprehensive list of acceptable and unacceptable documents at:



Common Registration and Validation Pain Points

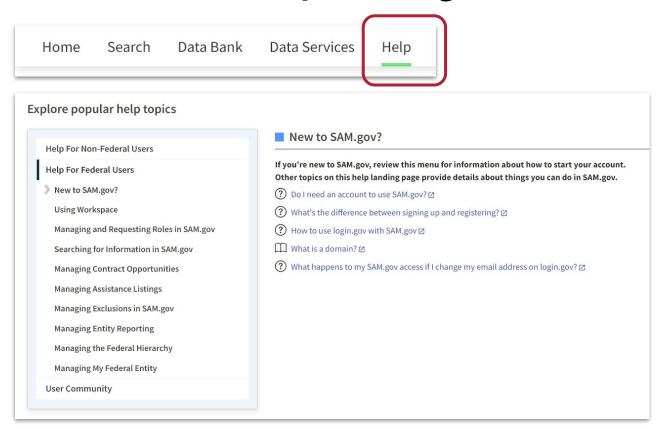
- Getting documents that show an entity name that matches validation sources.
- Using a PO Box or virtual address for a physical address.
- Perception that validation or getting a new Unique Entity ID are required every year.
 - Only registration renewal is required each year to keep your record active.
 - The Unique Entity ID is forever, no matter what status your registration is in.
- Registering for All Awards when you only need a Financial Assistance Only registration.
- Assign more than one Entity Administrator!



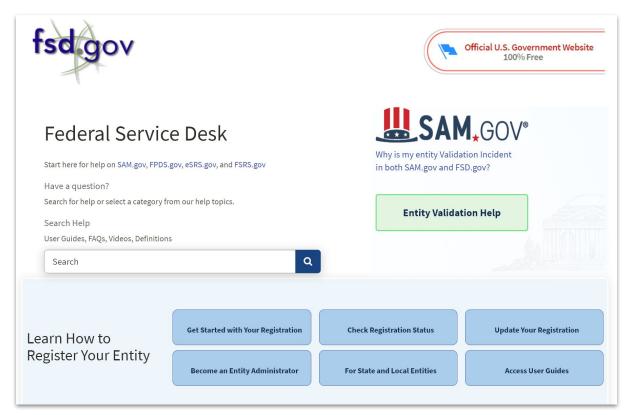




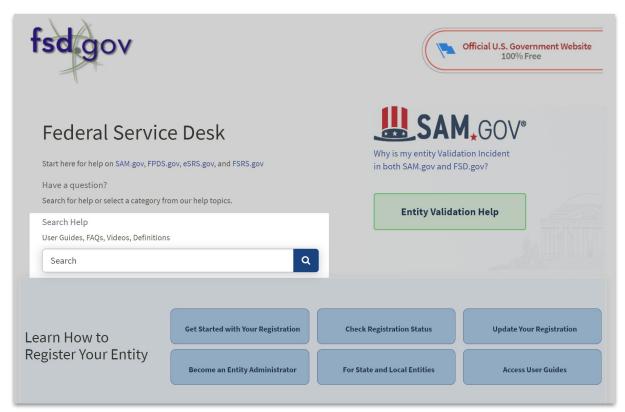
Help on SAM.gov





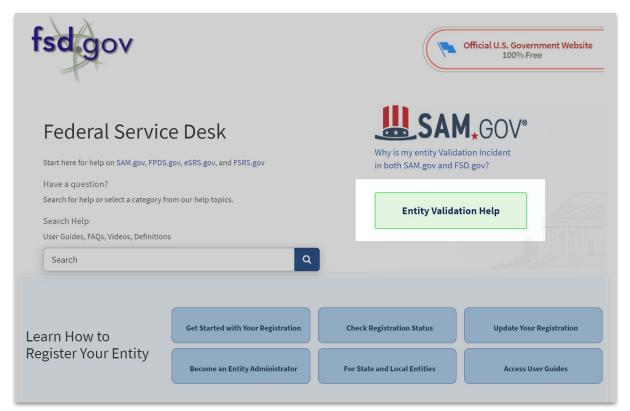


The Federal Service Desk at FSD.gov is the help desk for SAM.gov.

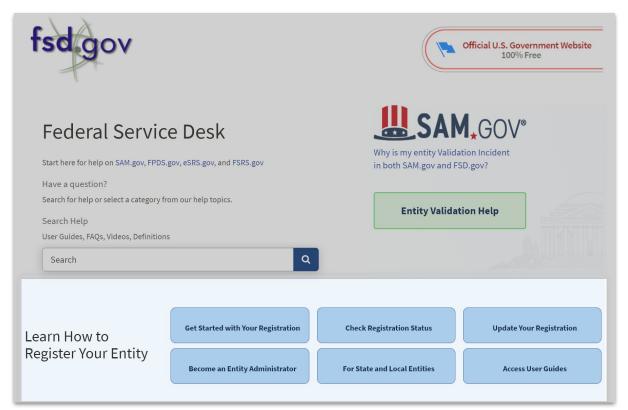


Our entire knowledge base for SAM.gov, and other IAE systems, is searchable here.

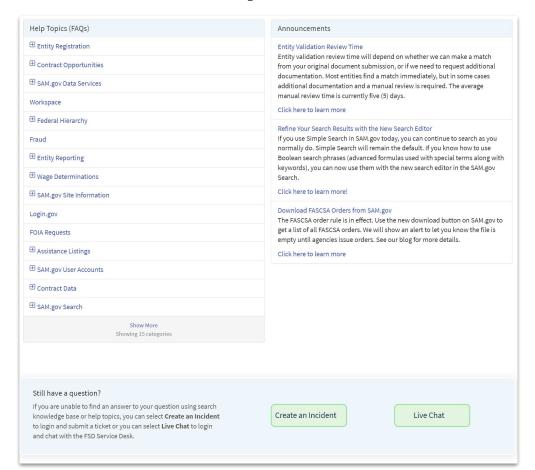
Enter keywords to explore help articles, videos, glossary terms, guides, and more.



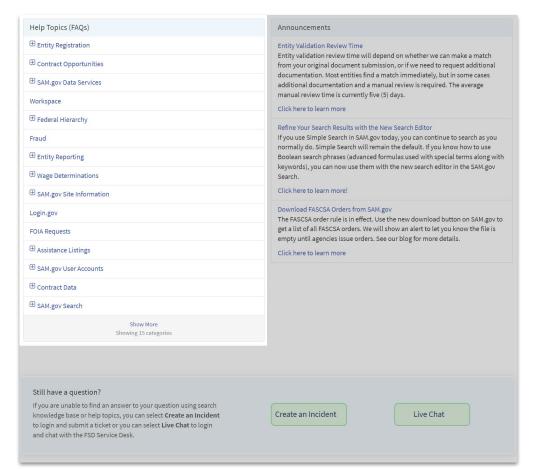
Use the **Entity Validation Help** button to view a comprehensive list of help topics related to validation.



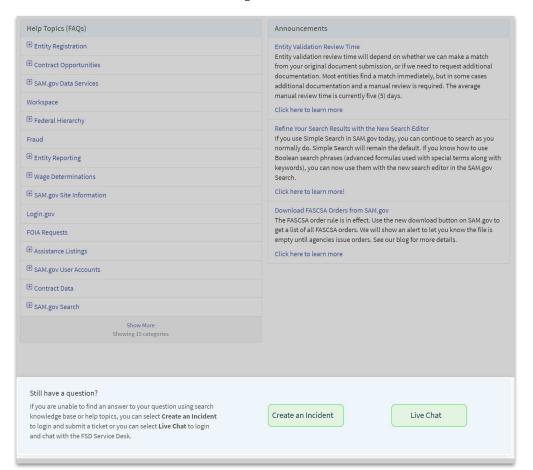
Use the buttons in the **Learn How to Register Your Entity**section to view registration
help specific to you.



Scroll down the FSD.gov home page to view more ways to get help.



Select **Help Topics** to view the most viewed and highest rated help topics in each category.



If you still need help, sign in to FSD.gov (using your login.gov email and password) to **chat live with a help desk agent** or to **submit your issue** via a web form.





