



**2020 Education Innovation and Research (EIR) Project Directors  
and Evaluators Technical Assistance Meeting**

Virtual Meeting | October 21–23, 2020

# Using Your Evaluation Results: Learning Ovations, Inc.

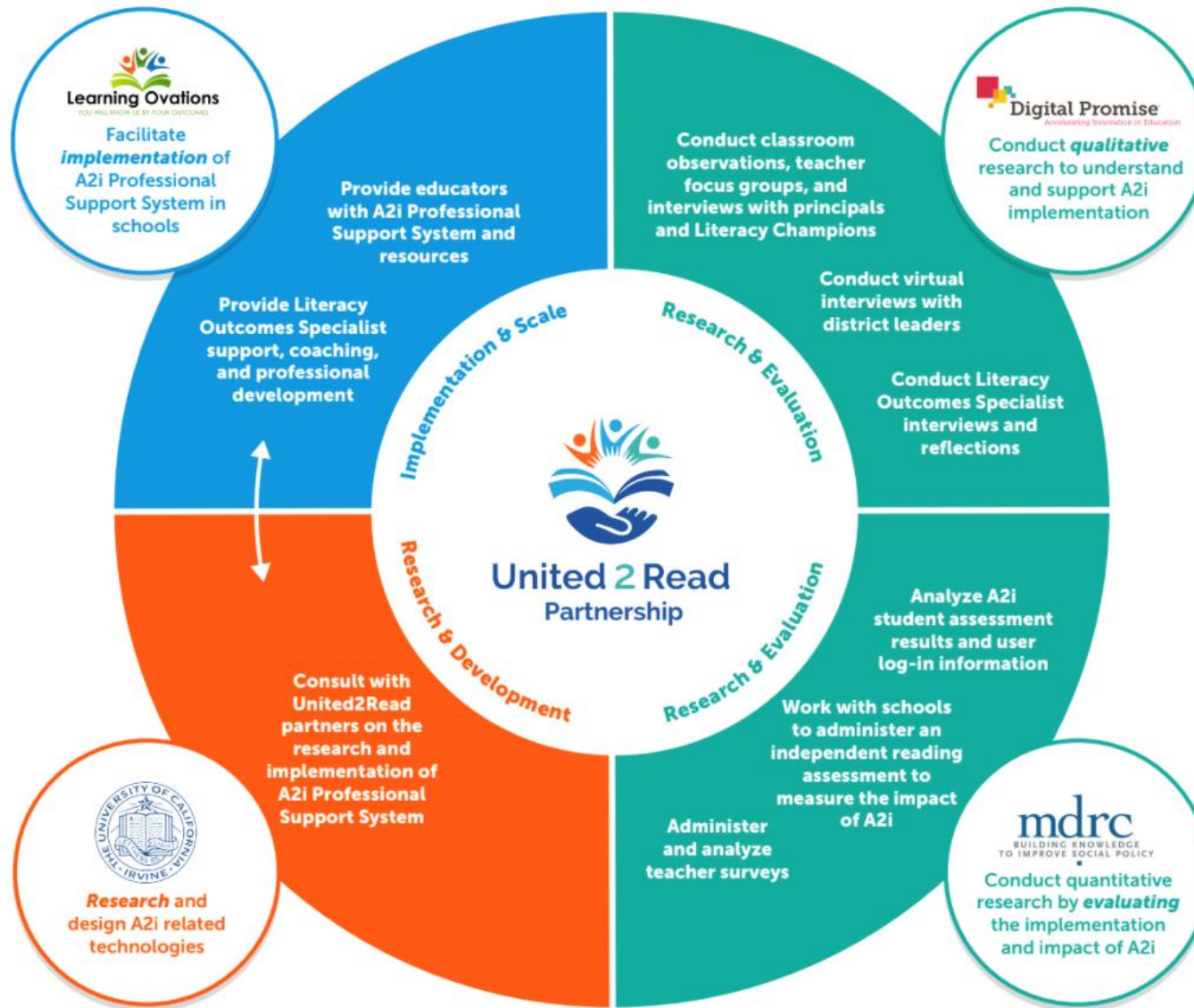
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*Learning Ovations*



# Funding Opportunities Philosophy

- Start with the big picture: a mission or goal
  - Aligned funding to a portion of the overall mission & theory of impact
    - Think about why a specific proposal and funding source fit your current priorities, timing, and impact goals
  - Build an overarching narrative around the mission
  - Connect individual projects to the bigger picture
  - Remain flexible within projects and proposals but retain focus on the main mission or goal



## The United2Read EIR Expansion Grant

# Learning Ovations Story, Part 1

- Start with the big picture: All students reading at, or above, grade-level by the end of third grade
  - Aligned funding to a portion of the overall mission
    - IES & NSF funding in academic settings
    - SBIR & EIR funding for implementation and scale-up
  - Build an overarching narrative around the mission
    - Confirm effectiveness through rigorous research & RCTs
    - Ensure implementation reflects best-practice and support mission
  - Connect individual projects to the bigger picture
    - Current EIR: Virtual vs In-person PD support for teachers
    - Current SBIR: Customized dashboards and resources

# Learning Ovations Story, Part 2

- Start with the big picture: All students reading at, or above, grade-level by the end of third grade
  - Remain flexible within projects and proposals but retain focus on the main mission or goal
    - Learning Ovations' goal: 3<sup>rd</sup> grade reading
    - Funding goal: Expansion, scale-up, innovation, effectiveness
    - Evaluation goal: Measures established in proposal to determine success AND support the primary goals above
      - Pivot from machine learning
      - Pivot for COVID-19
      - Pivot implementation offerings

# Pivot from Machine Learning

- Goal: All students reading at, or above, grade-level by the end of third grade
  - Original perceived need to catalog curriculum and activities for teacher and students
  - Collaboration with IBM Watson & machine learning firm
  - Evaluated after one year:
    - Actual need was lower than originally thought
    - Process was more complex than originally thought
    - Tool was less effective and less critical than originally thought
  - Revisit goal & pivot!

# Pivot for COVID-19

- Goal: All students reading at, or above, grade-level by the end of third grade
  - Original proposal prioritized support for teachers and students in a traditional school setting
  - Parents and community stakeholders as year 5+
  - Current status:
    - New parent-facing platform
    - Increased community involvement
    - Additional funding sources (NSF COVID response grant)
  - Revisit goal and update timeline

# Pivot Implementation Offerings

- Goal: All students reading at, or above, grade-level by the end of third grade
  - Original proposal compared virtual vs in-person support based on previous research
  - Assume a cycle of constant improvement:
    - Use ALL data (qualitative, quantitative, and direct feedback/experience)
    - Adjust in real-time (addition of flex days, pivot in understanding our value & purpose of support)
    - Adjust to real life (COVID-19 response, increased teacher/tech familiarity and long-term impact)
    - Continuously evaluation and react, don't wait for a single "final result"
    - Use real-time data to pursue funding sources (SBIR Phase I grant for school admin dashboards)
  - Revisit goal & determine progress



# Value and Purpose of Data

## ■ Funding goal

- Scale-up vs scientific research
- Benefit lies in increased speed/scope of impact
- Aligned to main goal or mission
- Determine the best method for implementing the active ingredients from the research

## ■ Evaluation goal

- Creates a avenue for consistent 3<sup>rd</sup> party feedback
- Benefit lies in credibility and rigor
- Ensures foundational research remains central
- Informs main goal or mission

# Final Takeaways

- Define the goal or mission
- Reduce fragmentation to create the “big picture” and connected through line
- Connect funding to specific needs or projects that ultimately connect to the “big picture” and goal
- Use ALL data and respond in real-time
- Retain the flexibility to pivot, but keep the main goal central
- Use evaluation and 3<sup>rd</sup> party feedback to further establish and inform the “big picture”
- Stay true to the research results

Thank you!